

Create Sage 100  
Orders  
from Outlook



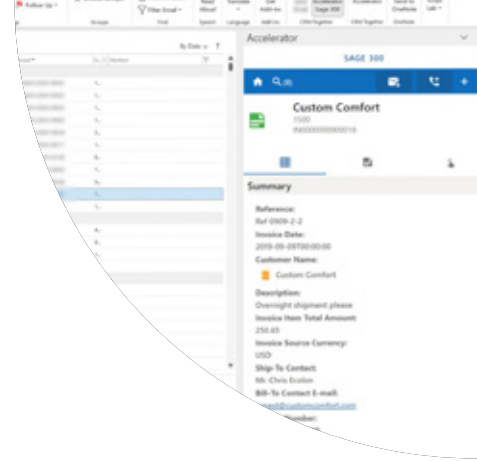
ACCELERATOR FOR SAGE 100

# Outlook Integration for Sage 100

View Customer, Vendor, Order  
and Invoice data without leaving  
Microsoft Outlook.

ERP Context  
from Emails

# ACCELERATOR FOR SAGE 100 OUTLOOK INTEGRATION



## Features

- Create New Prospect
- Email Context of Sage 100 Data
- List of Customers Overdue
- Create Orders
- Save Email/Phone Conversations
- Record Interactions

## Search capabilities on:

- AR Customers
- AR Customer Orders
- Invoices
- AP Vendors
- Prospects (Leads)

## Viewing access of record details:

- Orders
- Invoices
- Summary Info
- Summary Balance
- Touch Points (Interactions Logged)

## Benefits

- 360°**  
360 degree view of emails and calls on customers/vendors
- Process an email to a new order in minutes
- Highlight context to aid better decision making
- Improve sales by logging prospects and interactions



## How it works

Using a combination of 2 products from our suite, Accelerator for Sage 100 works using Data Islands & Accelerator.

### Accelerator

Is a powerful Outlook integration tool, that allows users to establish context from their email to the connected database CRM/ERP. Where the contact recipient does not exist, a 'create new' screen presents to create a prospect visible within Outlook.

### Data Islands

Is a powerful secure data sharing app. It allows a snapshot of data from ERP to display in Outlook, to be consumed or edited and where appropriate, uploaded back to Sage 100. Data export and import can be a scheduled job daily or hourly as required.